



Robit Interim report H1

Robit[®]

Robit Interim report H1

- The objective of Robit is to maintain its strong growth curve in supplying only consumables for global rock and ground drilling markets
- Continuous increases in production efficiency and capacity will support the availability of Robit products worldwide
- New sales offices in Americas and South Africa will continue to strengthen Robit's foothold in these regions not only through availability but especially through human to human customer service
- In addition to organic growth Robit is seeking structural growth in accordance with Robit strategy

Robit Interim report H1

CEO's comments

- Global markets remained fairly stable
- Robit has still been able to increase sales through its own systematic approach and efforts
- Robit has slightly increased its relative market share
- As volumes have increased, company's operating profit has improved from comparative period
- The profitability (EBITA) of the company in Q2 2015 did not meet the set target

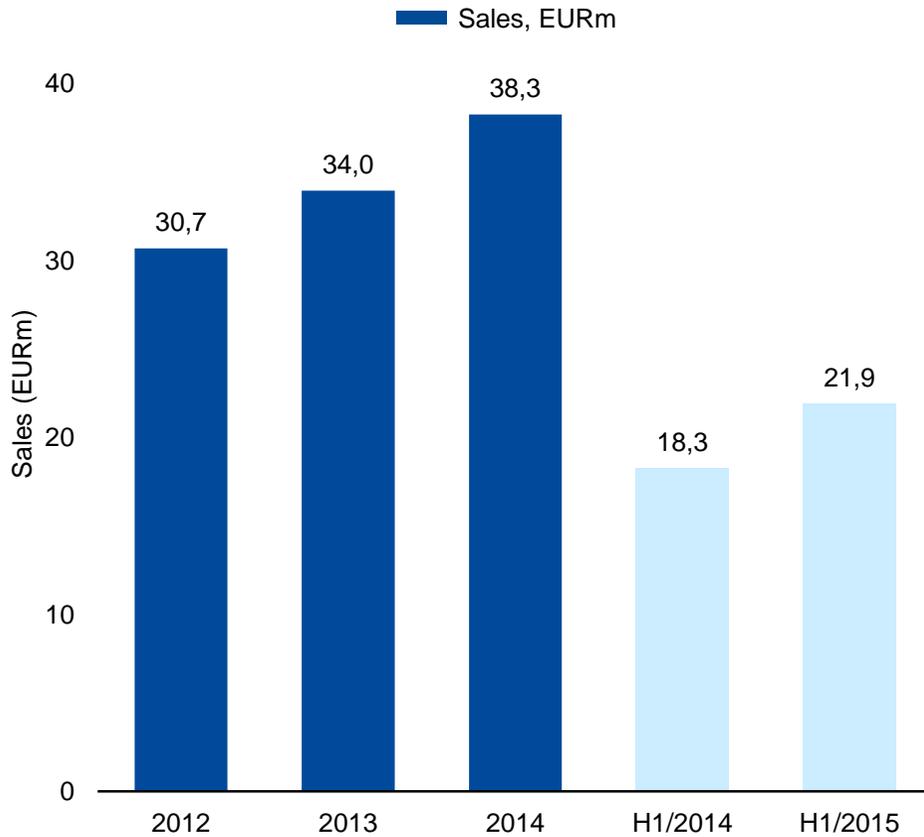
Robit Interim report H1

Outlook

- Robit has been able to increase its sales during Q1 and Q2 from comparative period
- Robit management sees small signs of general demand increasing
- Robit management believes that 15% growth in annual sales is achievable
- 15% growth is made possible through pro-active hiring of personnel, especially in sales, as well as by investments in production capacity and ERP

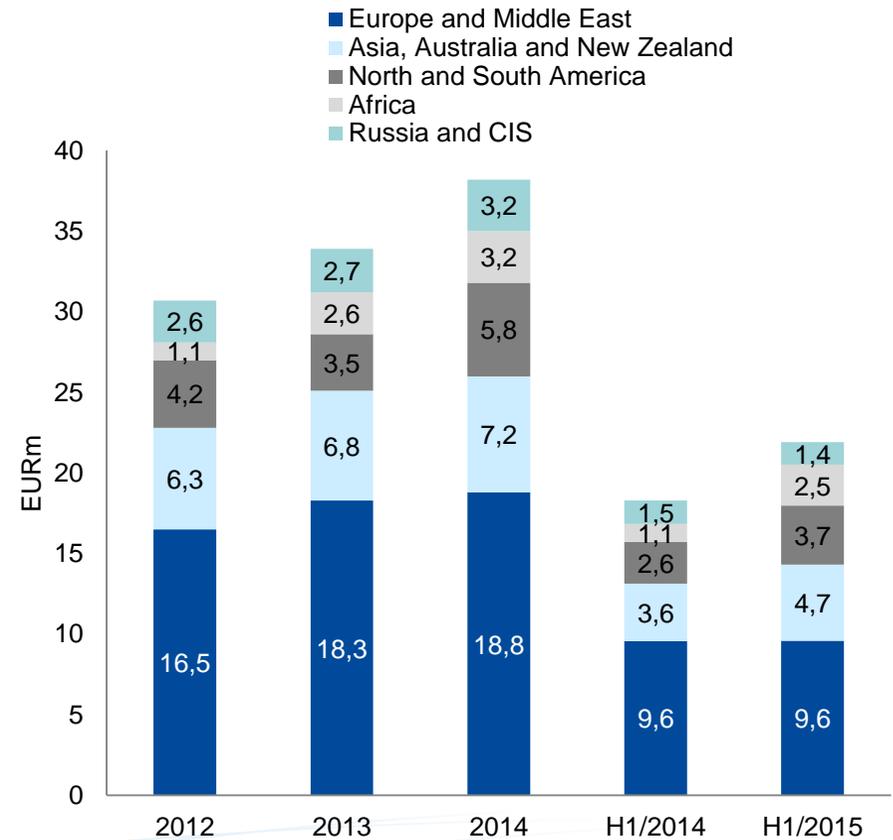
Sales growth

Sales development, EURm



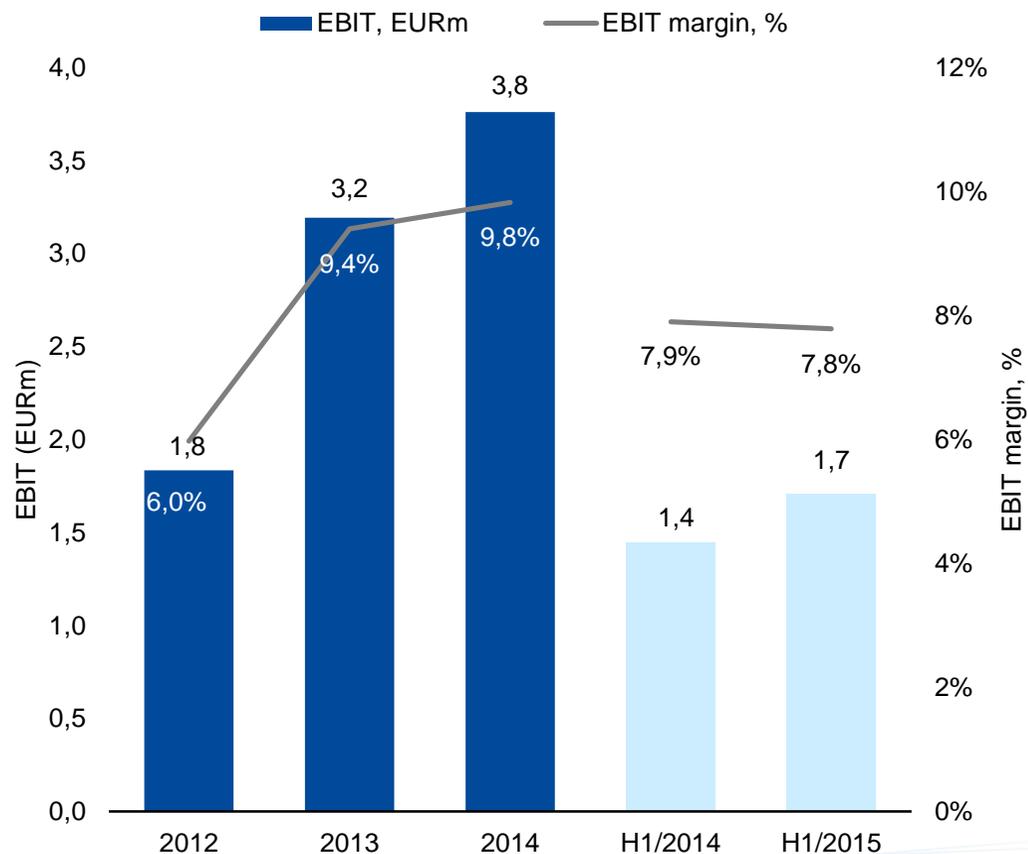
Note: Financials as reported (FAS)

Sales by region, EURm



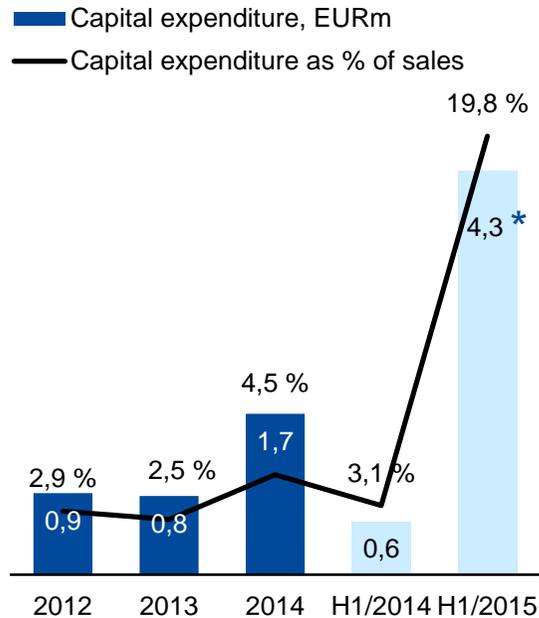
Profitability

Profitability development, EURm



Capex, cash flow and employees in production

Capital expenditure

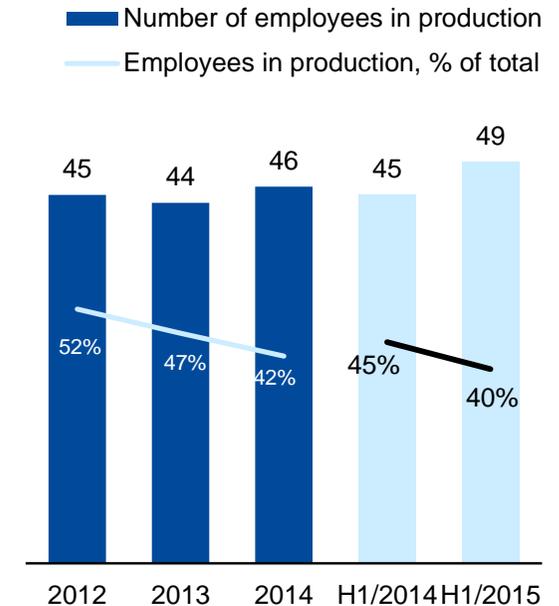


* Listing costs 2,603 MEUR

Cash flow (Net cash from operating activities)

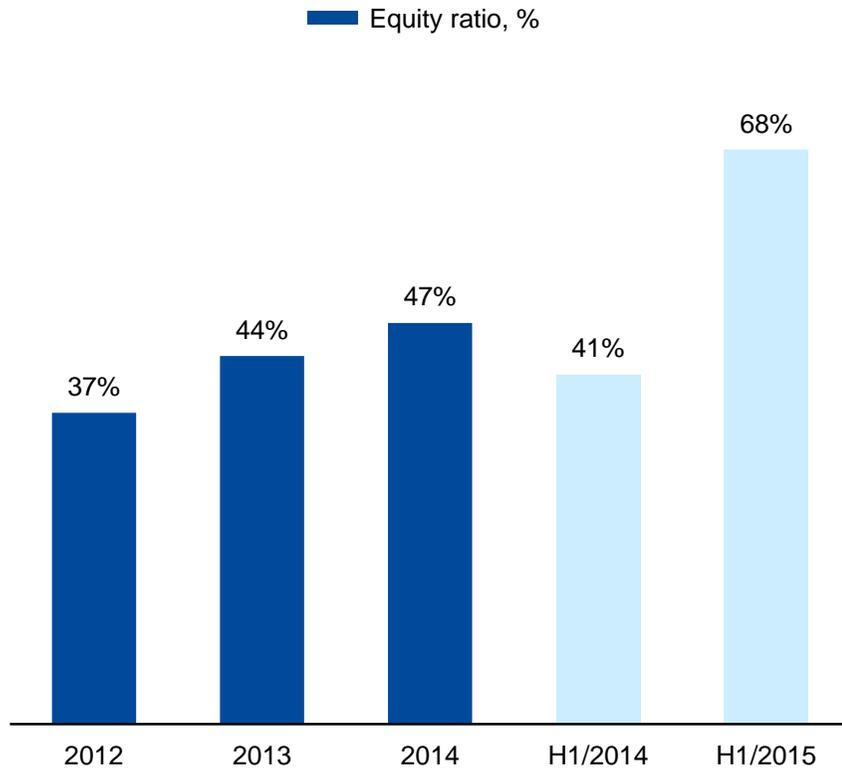


Employees in production

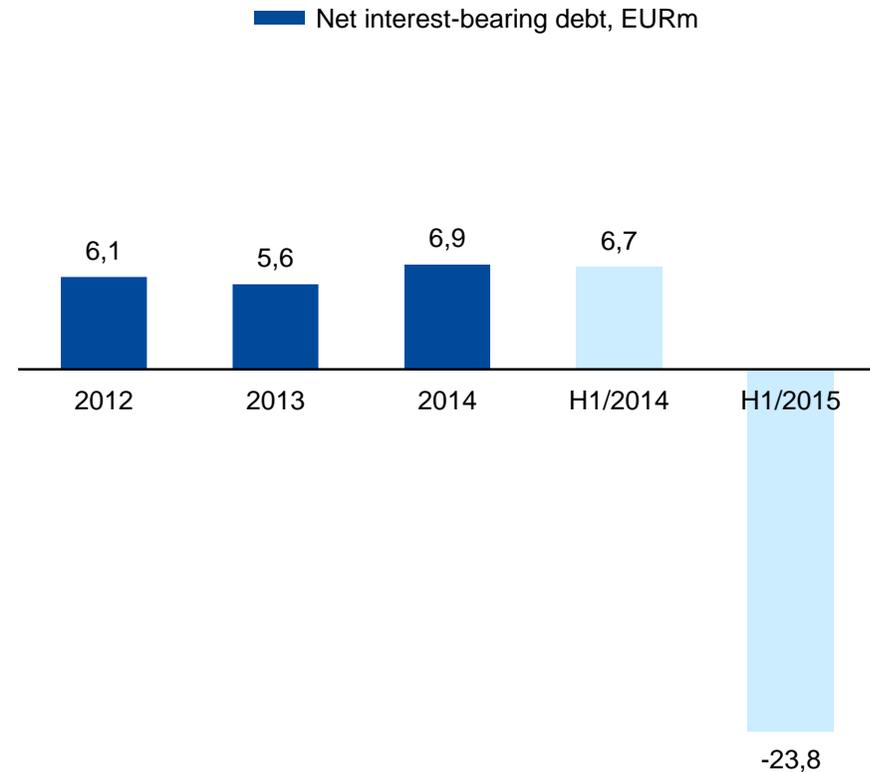


Equity ratio and net interest-bearing debt

Equity ratio

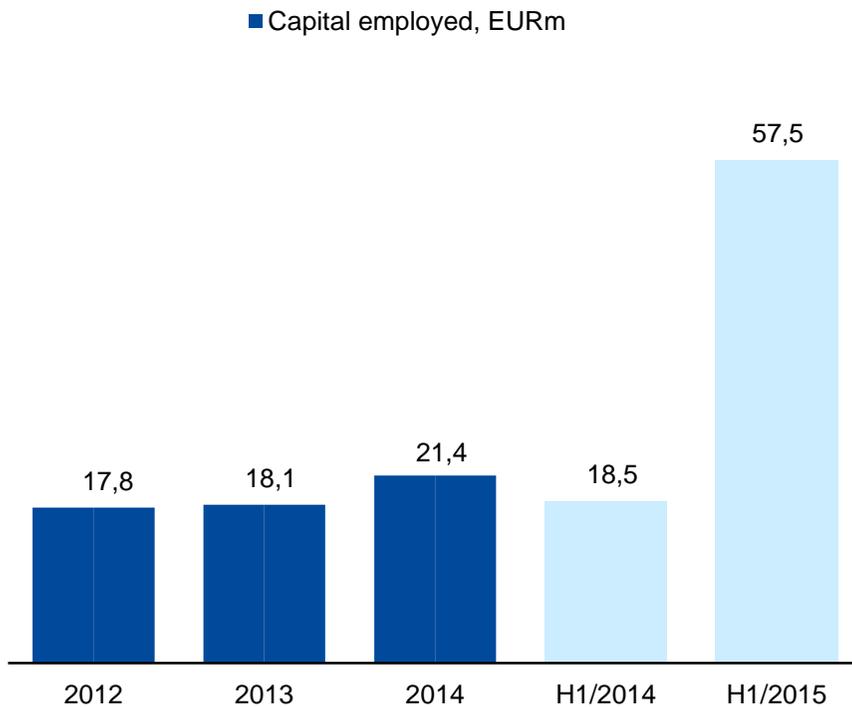


Net interest-bearing debt

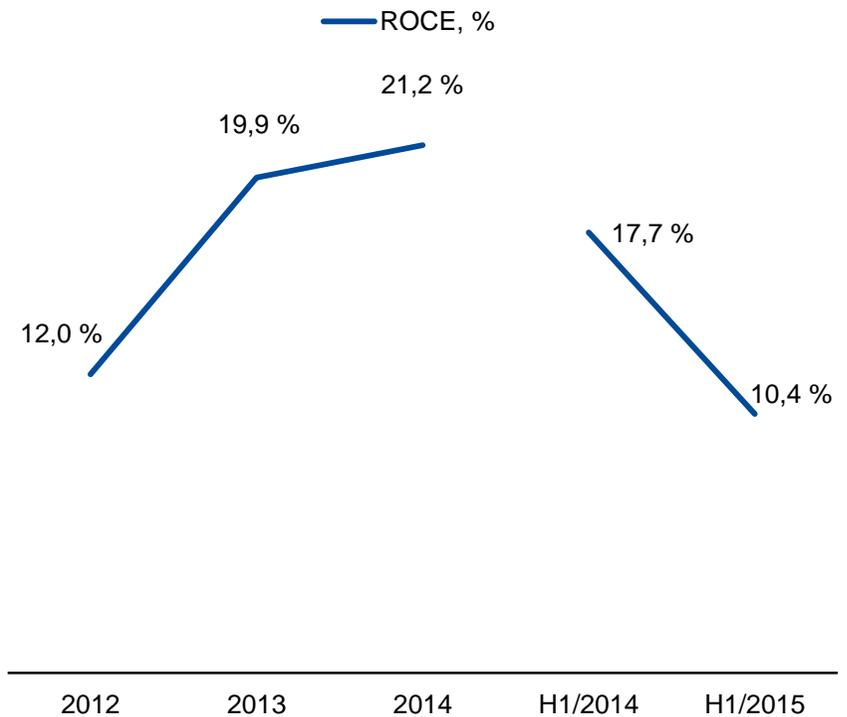


Return on capital employed

Capital employed



ROCE, %



Robit develops, manufactures, supplies and services drilling consumables for applications in tunnelling, geothermal heating and cooling, construction, and mining industries. The Company's products can be divided into top hammer drilling consumables used for rock drilling and DTH (down-the-hole) drilling consumables used for ground drilling. The Company has sales companies in Finland, South Korea, the United States, Russia and South Africa, as well as a sales office in China and a distribution network with approximately 160 distributors. Robit's products are sold to over 100 countries. The Company has production in Finland and South Korea.